

COLLEAGUE Strategic Alignment Planning

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Problems

Problem 1

Colleague is very fragile. Very sensitive to changes & integration!

Problem 2

We may be going to a different ERP system?

Problem 3

We have always done it this way!

Solution 1

Analysis of current system as to what makes it so fragile.

Solution 2

Moving to another ERP system - Millions of dollars and very risky!!

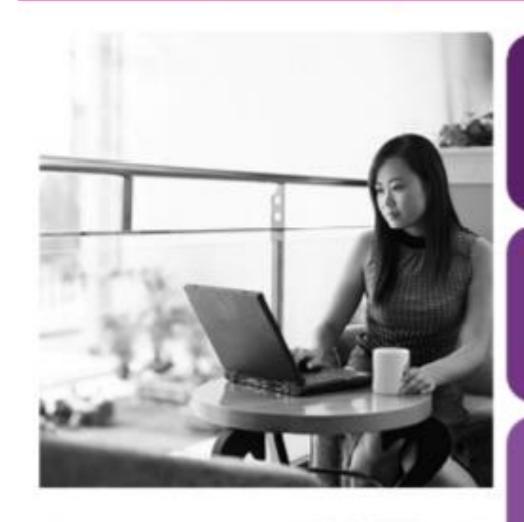
Solution 3

Let's see if we can do it differently!

The Utopia

Modern Cloud based ERP system which will solve all the problems!!!!

Strategic Alignment Planning Process



Planning

- Executive Sponsors identified, confirm plans with Ellucian Account Executive and Strategic Business Advisor
- Collaborate to set dates for process activities

- Pre-Discovery
- Ellucian conducts survey with end users, strategic plan review, other pre-discovery
- Executive Sponsors confirm onsite discovery agenda



- Ellucian conducts onsite discovery with business leaders, key users, students
- Ellucian debriefs with Executive Sponsors



Findings & Recommendations

- Ellucian compiles findings, identifies impacts, develops recommendations and roadmap
- Executive Sponsors review draft deliverables

Validation & Execution

- Ellucian presents to Executive team
- Customer validates and prioritizes recommendations, approves budget, initiates first phase project



Strategic Alignment Planning Agenda

Location: Zoom Conference Call (Remote)

Department Discovery Sessions –		
Time	Department	Participants
9:00 - 9:30 am	Executive Leadership Team	
9:30 - 10:20 am	Financial Aid	
10:30 - 11:20 am	Institutional Research	
11:30 - 12:20 pm	Admissions and Marketing	
12:30 - 1:20 pm	Lunch with Students (EGT-203) Ellucian hosted	
1:30 - 2:00 pm	Accounts Receivable and Cash Receipts	
2:00 - 2:50 am	Records	
3:00 - 3:50 pm	Curriculum and Scheduling	
4:00 - 4:50 pm	Advising	

Department Discovery Sessions –		
8:30 - 9:00 am	IT	
9:00 - 9:50 pm	Student Success and Retention	
10:00 - 10:50 am	Executive Cabinet	
11:00 - 11:50 am	Alumni and Advancement	
12:00 - 12:50 pm	HR and Payroll	
1:00 - 1:50 pm	Finance, Accounts Payable, Purchasing	
2:15 - 2:45 pm	Wrap Up with Executive Team	

Next Steps

PM assigned, Sponsors identified.

Follow up with stakeholders regarding possible open dates for doing these sessions!